CARE FOR THE HOMELESS AND AFFILIATES



Consolidated Financial Statements (Together with Independent Auditors' Report)

Years Ended December 31, 2023 and 2022

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YEARS ENDED DECEMBER 31, 2023 AND 2022

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INDEPENDENT AUDITORS' REPORT

The Board of Directors Care for the Homeless and Affiliates New York, NY

Opinion

We have audited the consolidated financial statements of Care for the Homeless and Affiliates (the "Organization"), which comprise the consolidated statements of financial position as of December 31, 2023 and 2022, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of Care for the Homeless and Affiliates as of December 31, 2023 and 2022, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for one year after the date that the consolidated financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

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In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audits.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks.
 Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audits in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that
 raise substantial doubt about the Organization's ability to continue as a going concern for a
 reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

New York, NY July 2, 2024

Mayer Hoffman McCann CPAs

CARE FOR THE HOMELESS AND AFFILIATES CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS OF DECEMBER 31, 2023 AND 2022

	2023	2022
ASSETS		
Current Assets		
Cash and cash equivalents (Notes 2D and 13A)	\$ 4,018,296	\$ 564,726
Investments (Notes 2E, 4 and 5)	2,151,720	1,943,174
NYC Department of Homeless Services receivable (Notes 2F and 2H)	9,832,357	13,289,902
Other government grants and contracts receivable (Notes 2F, 2H and 14)	1,749,516	5,581,830
Accounts receivable - patients, net (Notes 2G, 2H and 6) Contributions receivable (Notes 2H and 2N)	1,184,888	1,322,572
Prepaid expenses and other assets	- 186,683	108,120 108,511
Total current assets	 19,123,460	 22,918,835
Total current assets	19,123,400	22,910,033
Escrow deposits (Notes 2D and 2I)	83,397	27,548
Property and equipment, net (Notes 2J and 7)	50,773,189	50,164,388
Operating lease right-of-use assets (Notes 2P and 9)	 21,541,258	 25,558,675
TOTAL ASSETS	\$ 91,521,304	\$ 98,669,446
LIABILITIES Current Liabilities Accounts payable and accrued expenses Refundable advances from grantors (Note 2F) Deferred revenues (Note 2K) Operating lease liability - current (Notes 2P and 9) Loans payable - current (Note 8) Total current liabilities Operating lease liability (Notes 2P and 9)	\$ 4,030,149 7,425,379 1,953,623 4,605,211 2,339,137 20,353,499 18,190,722	\$ 8,577,199 6,228,235 33,000 4,565,067 1,119,261 20,522,762 22,346,275
Loans payable (Note 8)	43,314,632	47,502,788
TOTAL LIABILITIES COMMITMENTS AND CONTINGENCIES (Note 10)	81,858,853	90,371,825
NET ASSETS Without donor restrictions (Note 2C) With donor restrictions (Notes 2C and 11)	 9,662,451	 8,202,623 94,998
TOTAL NET ASSETS	 9,662,451	 8,297,621
TOTAL LIABILITIES AND NET ASSETS	\$ 91,521,304	\$ 98,669,446

CARE FOR THE HOMELESS AND AFFILIATES CONSOLIDATED STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31, 2023 AND 2022

	For the \	ear Ended December 3	31, 2023	For the Year Ended December 31, 2022					
	Without Donor Restrictions	With Donor Restrictions	Total 2023	Without Donor Restrictions	With Donor Restrictions	Total 2022			
REVENUE									
Net patient services revenues (net of contractual allowances) (Note 2L)	\$ 4,651,124	\$ -	\$ 4,651,124	\$ 4,177,309	\$ -	\$ 4,177,309			
Public Health Services Section 330(h) - contract (Notes 2F and 13B)	7,143,354	_	7,143,354	8,073,835	<u>-</u>	8,073,835			
NYC Department of Homeless Services - contract (Notes 2F and 13B)	21,613,079	-	21,613,079	19,539,503	-	19,539,503			
Other grants and contracts (Notes 2F and 14)	4,272,618		4,272,618	8,299,743	<u> </u>	8,299,743			
Total government grants and contracts revenue	33,029,051	-	33,029,051	35,913,081	-	35,913,081			
Net investment gain (loss) return (Note 4)	208,546	-	208,546	(406,128)	-	(406,128)			
Contributions (Note 2N)	978,183	-	978,183	697,072	-	697,072			
Other income	1,429,224	-	1,429,224	694,723	-	694,723			
Gain on fixed assets disposal (Note 7)	-	-	-	17,833	-	17,833			
Net assets released from restrictions	94,998	(94,998)		1,136,482	(1,136,482)				
Total support and other income	2,710,951	(94,998)	2,615,953	2,139,982	(1,136,482)	1,003,500			
TOTAL REVENUE	40,391,126	(94,998)	40,296,128	42,230,372	(1,136,482)	41,093,890			
EXPENSES									
Program services:									
Medical clinics	12,023,184	-	12,023,184	14,758,485	-	14,758,485			
Residential services	17,904,939		17,904,939	15,311,735		<u>15,311,735</u>			
Total program services	29,928,123		29,928,123	30,070,220		30,070,220			
Supporting services:									
Management and general	7,114,608	-	7,114,608	5,655,644	-	5,655,644			
Fundraising and development	472,874		472,874	415,026		415,026			
Total supporting services	7,587,482	<u> </u>	7,587,482	6,070,670	<u> </u>	6,070,670			
TOTAL EXPENSES	37,515,605	-	37,515,605	36,140,890	<u> </u>	36,140,890			
CHANGE IN NET ASSETS BEFORE DEPRECIATION AND AMORTIZATION	2,875,521	(94,998)	2,780,523	6,089,482	(1,136,482)	4,953,000			
Depreciation and amortization	(1,415,693)		(1,415,693)	(1,224,506)		(1,224,506)			
CHANGE IN NET ASSETS	1,459,828	(94,998)	1,364,830	4,864,976	(1,136,482)	3,728,494			
Net assets - beginning of year	8,202,623	94,998	8,297,621	3,337,647	1,231,480	4,569,127			
NET ASSETS - END OF YEAR	\$ 9,662,451	\$	\$ 9,662,451	\$ 8,202,623	\$ 94,998	\$ 8,297,621			

CARE FOR THE HOMELESS AND AFFILIATES CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2023

(With Comparative Totals for the Year Ended December 31, 2022)

		Prog	ram Services		Supporting Services								
				Total		Management	F	undraising		Total	-		
	Medica		Residential	Program		and		and		Supporting		2023	2022
	Clinics	<u> </u>	Services	Services		General	De	velopment		Services		Total	 Total
Salaries	\$ 5,083,246	\$	5,626,365	\$ 10,709,611	\$	4,228,190	\$	332,288	\$	4,560,478	\$	15,270,089	\$ 14,059,347
Payroll taxes and employee benefits (Note 12)	864,943		1,264,750	2,129,693		696,049		68,119		764,168		2,893,861	3,009,176
Total salaries and related costs	5,948,189		6,891,115	12,839,304		4,924,239		400,407		5,324,646		18,163,950	17,068,523
Contract labor/purchase services	2,251,705		1,671,887	3,923,592		453,176		5,753		458,929		4,382,521	4,443,102
Consulting and professional services	290,138		1,511,270	1,801,408		444,940		-		444,940		2,246,348	2,667,565
Laboratory	460,929		-	460,929		-		-		-		460,929	459,466
Consumable supplies	2,000,639		1,261,022	3,261,661		102,790		9,255		112,045		3,373,706	2,803,274
Occupancy (Note 9)	368,046		4,958,204	5,326,250		442,184		-		442,184		5,768,434	4,974,731
Travel expenses	35,181		96,692	131,873		56,205		271		56,476		188,349	198,671
Maintenance, repairs and equipment	67,919		408,940	476,859		153,694		974		154,668		631,527	673,051
Insurance	9,237		232,666	241,903		116,934		-		116,934		358,837	246,782
Telecommunication	144,749		108,166	252,915		144,538		3,500		148,038		400,953	348,652
Membership and dues	358,163		1,950	360,113		-		11,905		11,905		372,018	496,113
Publication, printing, and postage	2,758		17,288	20,046		17,782		9,125		26,907		46,953	50,647
Recruitment/publication	50,465		-	50,465		-		-		-		50,465	441,354
Fundraising	-		-	-		-		31,684		31,684		31,684	2,750
Interest (Note 8)	-		348,693	348,693		154,898		-		154,898		503,591	509,578
Miscellaneous	35,066		397,046	432,112		103,228		-		103,228		535,340	756,631
Total operating expenses before depreciation	12,023,184		17,904,939	 29,928,123		7,114,608		472,874		7,587,482		37,515,605	 36,140,890
Depreciation (Note 7)	264,622		917,471	 1,182,093		233,600				233,600		1,415,693	 1,224,506
TOTAL EXPENSES	\$ 12,287,806	\$	18,822,410	\$ 31,110,216	\$	7,348,208	\$	472,874	\$	7,821,082	<u>\$</u>	38,931,298	\$ 37,365,396

CARE FOR THE HOMELESS AND AFFILIATES CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2022

	Program Services					Supporting Services							
						Total		Management	F	undraising	Total		
		Medical		Residential		Program		and		and	Supporting		
		Clinics		Services		Services		General	De	evelopment	Services		Total
Salaries	\$	6,620,241	\$	4,229,853	\$	10.850.094	\$	2,955,403	\$	253,850	\$ 3,209,253	\$	14,059,347
Payroll taxes and employee benefits (Note 12)	*	1,324,048	Ψ.	1,015,165	*	2,339,213	Ψ.	619,193	Ψ.	50,770	669,963	Ψ.	3,009,176
Total salaries and related costs		7,944,289		5,245,018	_	13,189,307		3,574,596		304,620	3,879,216	_	17,068,523
Contract labor/purchase services		2,522,797		1,590,636		4,113,433		249,125		80,544	329,669		4,443,102
Consulting and professional services		488,927		1,648,567		2,137,494		530,071		-	530,071		2,667,565
Laboratory		459,466		-		459,466		-		-	-		459,466
Consumable supplies		1,584,993		1,169,912		2,754,905		44,152		4,217	48,369		2,803,274
Occupancy (Note 9)		251,878		4,294,687		4,546,565		428,166		-	428,166		4,974,731
Travel expenses		69,071		89,153		158,224		40,016		431	40,447		198,671
Maintenance, repairs and equipment		152,608		420,564		573,172		96,425		3,454	99,879		673,051
Insurance		2,296		95,321		97,617		149,165		-	149,165		246,782
Telecommunication		164,073		90,234		254,307		93,850		495	94,345		348,652
Membership and dues		302,468		9,622		312,090		169,545		14,478	184,023		496,113
Publication, printing, and postage		7,823		13,882		21,705		22,216		6,726	28,942		50,647
Recruitment/publication		294,359		-		294,359		146,995		-	146,995		441,354
Fundraising		108		-		108		2,581		61	2,642		2,750
Interest (Note 8)		-		400,837		400,837		108,741		-	108,741		509,578
Miscellaneous		513,329		243,302		756,631		-		-		_	756,631
Total operating expenses before depreciation		14,758,485		15,311,735		30,070,220		5,655,644		415,026	6,070,670		36,140,890
Depreciation (Note 7)		359,115		839,709	_	1,198,824		25,682		<u>-</u>	25,682	_	1,224,506
TOTAL EXPENSES	\$	15,117,600	\$	16,151,444	\$	31,269,044	\$	5,681,326	\$	415,026	\$ 6,096,352	\$	37,365,396

CARE FOR THE HOMELESS AND AFFILIATES CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2023 AND 2022

		2023		2022
CASH FLOWS FROM OPERATING ACTIVITIES:	\$	1,364,830	\$	2 720 404
Change in net assets	Ф	1,304,630	Ф	3,728,494
Adjustments to reconcile change in net assets to				
net cash provided by operating activities:				
Depreciation and amortization		1,415,693		1,224,506
Non-cash adjustments on operating leases		(97,992)		1,352,667
Gain from fixed assets disposal		-		(17,833)
Net realized and unrealized(gain) loss on investments		(163,450)		435,536
Changes in operating assets and liabilities:				
(Increase) decrease in assets:				
NYC Department of Homeless Services receivable		3,457,545		(6,792,732)
Other government grants and contracts receivable		3,832,314		(3,611,535)
Accounts receivable - patients		137,684		(409,434)
Contributions receivable		108,120		294,781
Prepaid expenses and other assets		(78,172)		14,889
Increase (decrease) in liabilities:				
Accounts payable and accrued expenses		(4,547,050)		4,415,894
Refundable advances from grantors		1,197,144		992,194
Deferred revenues		1,920,623		(75,787)
Deferred rent		-		(1,484,169)
Net Cash Provided by Operating Activities		8,547,289		67,471
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchase of investments		(45,096)		(626,229)
Proceeds from sale of investments		(40,000)		597,559
Purchases of property and equipment		(2,024,494)		(41,973,938)
Proceeds from sales of property and equipment		(2,024,404)		33,230
	_	(2.060.500)		
Net Cash Used in Investing Activities	_	(2,069,590)		(41,969,378)
CASH FLOWS FROM FINANCING ACTIVITIES:				
Repayment of loan payable		(3,471,697)		(617,417)
Loan proceeds received	_	503,417		42,050,000
Net Cash (Used in) Provided by Financing Activities		(2,968,280)		41,432,583
NET INCREASE (DECREASE) IN CASH, CASH EQUIVALENTS AND RESTRICTED CASH		3,509,419		(469,324)
Cash, Cash Equivalents and Restricted Cash - beginning of year		592,274		1,061,598
CASH, CASH EQUIVALENTS AND RESTRICTED CASH - END OF YEAR	\$	4,101,693	\$	592,274
Supplemental Disclosure of Cash Flow Information:				
Cash paid during the year for interest	\$	503,591	\$	455,235

NOTE 1 – ORGANIZATION AND TAX STATUS

Care for the Homeless ("CFH") provides, coordinates and arranges primary care, health education, HIV counseling and testing, early intervention services for those infected with HIV/AIDS, social services and behavioral health services to homeless people at more than 24 homeless clinics, shelters, soup kitchens and drop-in centers. CFH is licensed by the New York State Department of Health under Article 28 of the Public Health Law to operate clinics as diagnostic and treatment centers, which are designated as federally qualified health centers. CFH's outreach team members also address the long-range needs of homeless people by improving their access to services and public benefits and helping them develop necessary life skills and advocating for appropriate public policies.

CFH's affiliate, Jerome Avenue Care for the Homeless Housing Development Fund Corporation ("Jerome"), operates Susan's Place, a 200-bed transitional residential shelter. Jerome has a net asset deficiency (without donor restrictions) of \$1,278,532 and \$1,489,136 at December 31, 2023 and 2022, respectively. CFH has advanced funds to Jerome to assist in meeting Jerome's operating needs and will continue to do so as necessary. Based on this funding, as well as Jerome's projected revenues and expenses, Jerome believes it will continue to meet its obligations through 2024.

CFH's affiliate, Blondell Avenue Housing Development Fund Corporation ("Blondell Avenue"), was incorporated in 2022. The site is currently under construction.

CFH's affiliate, 91 East Broadway Housing Development Fund Corporation ("91 East Broadway"), was incorporated in 2022. The site is currently under renovation.

CFH, Jerome Avenue, Blondell Avenue, and 91 East Broadway (collectively, the "Organization"), are not-for-profit corporations, which are tax-exempt pursuant to Section 501(c)(3) of the Internal Revenue Code. The corporations are also exempt from state and local taxes.

The consolidated financial statements include the activities and net assets of CFH, Blondell Avenue, 91 East Broadway and Jerome. CFH is a sole member of Jerome Avenue Care for the Homeless Housing Development Fund Corporation, Blondell Avenue Housing Development Fund Corporation and 91 East Broadway Housing Development Fund Corporation.

In 2023, the Organization provided services to more than 11,398 homeless men, women and children.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- A. **Basis of Accounting and Use of Estimates** The Organization's consolidated financial statements have been prepared on the accrual basis of accounting. The Organization adheres to accounting principles generally accepted in the United States of America ("U.S. GAAP"). The preparation of consolidated financial statements in conformity with U.S. GAAP requires the Organization's management to make estimates and assumptions that affect certain reported amounts and disclosures at the date of the consolidated financial statements. Actual results could differ from those estimates.
- B. **Principles of Consolidation** The consolidated financial statements include the activities of CFH, Jerome, Blondell Avenue and 91 East Broadway. All significant intercompany balances and transactions have been eliminated in consolidation.
- C. Basis of Presentation The Organization maintains its net assets under the following two classes:
 - Net assets without donor restrictions represents net assets that are not subject to donor-imposed stipulations.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

- Net assets with donor restrictions represents net assets subject to donor-imposed stipulations that
 will be met either by actions of the Organization or the passage of time. When a stipulated time
 restriction ends or purpose restriction is accomplished, such net assets with donor restrictions are
 reclassified to net assets without donor restrictions and reported in the consolidated statements of
 activities as net assets released from restrictions. The Organization reports donor restricted
 contributions as an increase in net assets without donor restrictions, provided the restrictions are
 met in the same year the contributions are received.
- D. Cash, Cash Equivalents and Restricted Cash The Organization considers all highly liquid instruments acquired with maturities of three months or less to be cash equivalents. The following table provides a reconciliation of cash, cash equivalents and restricted cash reported within the consolidated statements of financial position that sum to the total of the same such amounts shown in the consolidated statements of cash flows.

	<u>December 31, 2023</u>	<u>December 31, 2022</u>
Cash and cash equivalents Escrow deposits	\$ 4,018,296 <u>83,397</u>	\$ 564,726 <u>27,548</u>
Total	<u>\$ 4,101,693</u>	<u>\$ 592,274</u>

- E. Investments and Fair Value Measurements Investments are recorded at fair value. Fair value measurements are the prices that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In order to increase consistency and comparability in fair value measurements, a fair value hierarchy prioritizes observable and unobservable inputs used to measure fair value into three levels, as described in Note 5.
- F. Government Grants Government grants are recorded as revenues to the extent that expenses have been incurred for the purposes specified by the grantors and in accordance with Accounting Standards Update ("ASU") 2018-08. To the extent amounts received exceed amounts spent, the Organization establishes refundable advances from governmental sources. Any revenue for contracts that has not yet been earned is reclassified as refundable advances from grantors, which amounted to \$7,425,379 and \$6,228,235, respectively, on the consolidated statements of financial position as of December 31, 2023 and 2022. Multi-year local government contracts in the coming years are approximately \$57,000,000 per year with the length of the contracts from 18 months to 371 months remaining. Current year local government contracts recognized were approximately \$21,600,000.
- G. Accounts Receivable Patients The collection of receivables from third-party payors and patients is the Organization's primary source of cash for operations and is critical to its operating performance. Accounts receivable patients is reported at estimated net realizable value. For the years ended December 31, 2023 and 2022, the Organization had determined contractual and charitable discounts and price concessions was \$5,677,797 and \$5,475,796, respectively, on patient services revenues, and as of December 31, 2023 and 2022 was \$16,542,733 and \$9,183,933, respectively, on its patient accounts receivable.
- H. Allowance for Credit Losses and Uncollectible Receivables The Organization determines whether an allowance for credit losses or uncollectable receivables should be provided based on management's assessment of the aged basis of its receivables, creditworthiness of its donors and borrowers, current economic conditions and historical information. As of both December 31, 2023 and 2022, the Organization determined that no allowance for credit losses or uncollectable receivables was necessary. The Organization generally does not charge interest on past due accounts. Accounts receivable patients net are written off when deemed uncollectible.
- I. **Escrow Deposits** Cash in escrow deposits represents cash being held in a maintenance fund, which is required by the Low-Income Investment Fund (Note 8).
- J. Property and Equipment Property and equipment is stated at cost less accumulated depreciation or amortization. These amounts do not purport to represent replacement or realizable values. Depreciation is provided on a straight-line basis over the estimated useful lives of the assets. Leasehold improvements are amortized over the lesser of the useful lives of the improvements or the term of the lease. The Organization capitalizes all property and equipment having a cost of \$1,000 or more and a useful life of at least one year.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

- K. **Deferred Revenues** Fees collected that relate to programs and/or events that will occur in future periods have been recorded as deferred revenues and will be recognized in the period earned or conditional contributions from non-governmental sources in which the extent of amounts received, exceed amounts earned under the conditions substantially met. The Organization collected conditional contributions from non-governmental sources, in which the conditions were not substantially met of \$650,000 and \$0 as of December 31, 2023 and 2022, respectively and are included within deferred revenues.
- L. Patient Services Revenue The Organization has agreements with third-party payors that provide for payments to the Organization at amounts different from its established rates. Payment arrangements include predetermined fee schedules and discounted charges. Service fees are reported at the estimated net realizable amounts from patients, third-party payors and others for services rendered, including retroactive adjustments under reimbursement agreements with third-party payors, which are subject to audit by administrating agencies. These adjustments are accrued on an estimated basis and are adjusted in future periods as final settlements are determined. The Organization provides care to certain patients under Medicaid and Medicare payment arrangements. Laws and regulations governing the Medicaid and Medicare programs are complex and subject to interpretation. Compliance with such laws and regulations can be subject to future government review.

Self-pay revenue is recorded at published charges with charitable care deducted to arrive at gross self-pay patient revenue. Contractual discounts are then deducted to arrive at net self-pay patient revenue before provision for doubtful accounts.

The Organization bills government agencies, third-party payors and individuals after the services are performed or they have completed their portion of the contract. Receivables are due in full when billed and revenue is recognized as performance obligations are satisfied.

Performance obligations are determined based on the nature of the services provided by the Organization in accordance with the contract. Revenue for performance obligations satisfied over time is recognized as the services are provided. This method depicts the transfer of services over the term of the performance obligation based on the inputs needed to satisfy the obligation. The Organization measures the performance obligation from the beginning of the next month or day to the point when it is no longer required to provide services under the contract or has met the requirements to bill for the services provided, which is generally at the end of each month or period of time allowed based on the government agencies' stipulations. All performance obligations relate to contracts with a duration of less than one year, therefore, there are no performance obligations or contract balances that are unsatisfied as of December 31, 2023 and 2022. The performance obligations for these contracts are completed when the service is completed and upon submission of required documentation. The Organization determines the transaction price based on established rates and contracts for services provided. Patient services revenues are recognized in accordance with ASU 2014-09 – Revenue with Contracts with Customers (Topic 606) adopted during 2019.

Accounts receivables from patient services revenue are as follows:

<u>December 31, 2023</u> <u>December 31, 2022</u> <u>January 1, 2022</u> Accounts receivable – patients, net \$ 1,184,888 \$ 1,322,572 \$ 913,138

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Program service fees consist of revenues for the following programs:

Patient revenue services as of December 31, 2023 consists of the following:

			C	Contractual and Charitable		
				Discounts and		Net Patient
		Gross Charges	Price	e Concessions	Ser\	<u>/ice Revenue</u>
Medicaid	\$	1,553,830	\$	(127,903)	\$	1,425,927
Medicaid Managed Care		3,061,455		(2,265,201)		796,254
Child Health Plan		91,720		(73,278)		18,442
Medicare		720,989		(512,865)		208,124
Commercial		304,187		(218,206)		85,981
Self-pay	_	2,480,344		(2,480,344)		
Total		8,212,525		(5,677,797)		2,534,728
Medicaid Wraparound Safety Net payment						1,533,396 581.411
COVID Human Resources & Ser	vicos	Administration				1,589
Total	vices	Autilitiolialion			<u>¢</u>	
างเลา					Ф	<u>4,651,124</u>

Patient revenue services as of December 31, 2022 consists of the following:

			•	Jonitiactual and		
				Charitable		
				Discounts and		Net Patient
		Gross Charges	Pric	e Concessions	Se	rvice Revenue
Medicaid	\$	1,233,074	\$	(90,640)	\$	1,142,434
Medicaid Managed Care		2,677,763		(1,950,751)		727,012
Child Health Plan		35,682		(25,233)		10,449
Medicare		709,685		(470,534)		239,151
Commercial		277,216		(180,278)		96,938
Self-pay		2,758,360		(2,758,360)		
Total		7,691,780		(5,475,796)		2,215,984
Medicaid Wraparound						1,224,157
Safety Net payment						727,986
COVID Vaccination						4,160
COVID Human Resources & Serv	/ice	s Administration				5,022
Total					\$	4,177,309

Contractual and

M. Charity Care - The Organization is open to all patients, regardless of their ability to pay. In the ordinary course of business, the Organization renders services to patients who are financially unable to pay for healthcare. The Organization provides care to these patients who meet certain criteria under its sliding fee discount policy without charge or at amounts less than the established rates. Because the Organization does not pursue a collection of amounts determined to qualify as charity care, they are not reported as revenue.

The costs associated with the charitable care services provided are estimated by applying the cost-to charge ratio from the most recently filed cost report to the amount of the gross uncompensated charges for the patients receiving charity care net of Safety Net payment. Total such costs amounted to \$1,269,839 and \$587,764 for the years ended December 31, 2023 and 2022, respectively.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

N. **Contributions** - Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue. Conditional promises to give are not included as support until the conditions are substantially met. The Organization received conditional contributions from non-government sources of \$650,000 and \$0, respectively, that have not been recognized as of December 31, 2023 and 2022 because the conditionals have not been substantially met. There were no contributions receivable as of December 31, 2023 are due within one year.

All contributions are considered to be without donor restrictions use unless specifically restricted by the donor. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions.

- O. **Donated Services** Donated services are reported as contributions when the services create or enhance nonfinancial assets, require specialized skills and are provided by individuals possessing those skills and would typically need to be purchased if not provided in-kind. Board members and other individuals volunteer their time and perform a variety of tasks that assist the Organization. These services have not been recorded in the consolidated financial statements as they do not meet the criteria outlined above. There were no donated services during the years ended December 31, 2023 and 2022.
- P. **Leases** The Organization leases real property under operating leases expiring at various dates in the future. The Organization follows Financial Accounting Standards Board ("FASB") ASU 2016-02, Leases (Topic 842) to report how leases are recognized and disclosed.
- Q. **Functional Allocation of Expenses** The costs of providing the various programs and other activities have been summarized on a functional basis in the accompanying consolidated statements of functional expenses. Accordingly, certain costs have been allocated among the program and supporting services benefited based on usage or other equitable bases established by management. The expenses that are allocated include salaries and payroll taxes and employee benefits, occupancy, depreciation, insurance, and interest expense, which are allocated based on functionalities of programs and services.
- R. **Reclassification** Certain reclassifications have been made to the 2022 amounts to confirm to the current year presentation.
- S. Adoption of New Accounting Standard On January 1, 2023, the Organization adopted ASU 2016-03, Financial Instruments—Credit Losses, (Topic 326), Measurement of Credit Losses on Financial Instruments (Accounting Standards Codification ("ASC") 326). This standard replaced the incurred loss methodology with an expected loss methodology that is referred to as the current expected credit loss ("CECL") methodology. CECL requires an estimate of credit losses for the remaining estimated life of the financial asset using historical experience, current conditions, and reasonable and supportable forecasts and generally applies to financial assets measured at amortized cost. Financial assets measured at amortized cost will be presented at the net amount expected to be collected by using an allowance for credit losses. This did not have an impact on the Organization for the year ended December 31, 2023.

NOTE 3 – LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditures, within one year of the consolidated statements of financial position dates, comprise the following:

,	2023	2022
Cash and cash equivalents	\$ 4,018,296	\$ 564,726
Investments	2,151,720	1,943,174
Contributions receivable	_	108,120
NYC Department of Homeless Services receivable	9,832,357	13,289,902
Other government grants and contracts receivable	1,749,516	5,581,830
Accounts receivable – patients, net	 1,184,888	 1,322,572
Total	18,936,777	22,810,324
Less: Net assets with donor restrictions	 <u>-</u>	 (94,998)
Total	\$ 18,936,777	\$ 22,715,326

As part of the Organization's liquidity management plan, the Organization invests cash in excess of daily requirements in short-term, liquid investments. In addition, the Organization has a maximum line of credit totaling \$2,500,000 with a financial institution (Note 10B), which can be drawn upon if needed.

NOTE 4 - INVESTMENTS

Investments consist of the following as of December 31:

	2023	2022
Money market funds	\$ 124,980	\$ 80,338
Mutual funds	385,435	373,659
U.S. Government bonds	239,853	104,067
Corporate bonds	140,250	275,479
Equities	 1,261,202	 1,109,631
	\$ 2,151,720	\$ 1,943,174

Investment (loss) gain consists of the following for the years ended December 31:

	 2023	2022
Interest and dividends	\$ 64,305	\$ 49,998
Realized gain	16,291	60,359
Unrealized gain (loss)	147,159	(495,895)
Investment expenses	 (19,209)	 (20,590)
Net Investment (loss) gain	\$ 208,546	\$ (406,128)

NOTE 5 – FAIR VALUE MEASUREMENTS

In determining fair value, the Organization utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible in its assessment of fair value.

The fair value hierarchy defines three levels as follows:

Level 1: Valuations based on quoted prices (unadjusted) in an active market that are accessible at the measurement date for identical assets or liabilities. The fair value hierarchy gives the highest priority to Level 1 inputs.

Level 2: Valuations based on observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in inactive markets; or model-derived valuations in which all significant inputs are observable or can be derived principally from or corroborated with observable market data.

Level 3: Valuations based on unobservable inputs are used when little or no market data is available. The fair value hierarchy gives the lowest priority to Level 3 inputs.

NOTE 5 - FAIR VALUE MEASUREMENTS (Continued)

Investments in money market funds, mutual funds and equities are valued using market prices in active markets (Level 1). Level 1 instrument valuations are obtained from real-time quotes for transactions in active exchange markets involving identical assets. Investments in government bonds and corporate bonds are valued using quoted prices in inactive markets (Level 2). Level 2 instrument valuations are obtained from similar assets or model derived valuations in which all significant inputs are observable or can be derived principally from or corroborated with observable market data.

The availability of observable market data is monitored to assess the appropriate classification of financial instruments within the fair value hierarchy. Changes in economic conditions or model-based valuation techniques may require the transfer of financial instruments from one fair value level to another. In such instances, the transfer is reported at the end of the reporting period. Investments are subject to market volatility which could substantially change their fair values in the near term.

Financial assets carried at fair value as of December 31, 2023 are measured by the fair value hierarchy level as follows:

	Level 1	 Level 2	 Total
Money market funds	\$ 124,980	\$ -	\$ 124,980
Mutual funds	385,435	-	385,435
U.S. Government bonds	239,853	-	239,853
Corporate bonds	-	140,250	140,250
Equities	1,261,202	 	 1,261,202
	<u>\$ 2,011,470</u>	\$ 140,250	\$ 2,151,720

Financial assets carried at fair value as of December 31, 2022 are measured by the fair value hierarchy level as follows:

	 Level 1	Level 2	Total
Money market funds	\$ 80,338	\$ -	\$ 80,338
Mutual funds	373,659	-	373,659
U.S. Government bonds	-	104,067	104,067
Corporate bonds	275,479	-	275,479
Equities	 1,109,631		1,109,631
•	\$ 1,839,107	\$ 104,067	\$ 1,943,174

NOTE 6 - ACCOUNTS RECEIVABLE - PATIENTS, NET

Patient services receivable consists of the following as of December 31, 2023:

	 Gross Charges	ontractual and Charitable Discounts and Concessions	Net Patient Service <u>Receivable</u>
Medicaid Medicaid Managed Care Child Health Plan Medicare Commercial Self Pay	\$ 2,014,488 5,198,716 127,402 2,216,509 752,018 6,402,706	\$ (1,912,213) (5,152,670) (125,819) (2,203,152) (746,173) (6,402,706)	\$ 102,275 46,046 1,583 13,357 5,845
Total Medicaid Wraparound Safety Net payment	16,711,839	(16,542,733)	 169,106 435,569 580,213
Total			\$ 1,184,888

NOTE 6 - ACCOUNTS RECEIVABLE - PATIENTS, NET (Continued)

Patient services receivable consists of the following as of December 31, 2022:

	(Gross Charges	1	ontractual and Charitable Discounts and Concessions	Net Patient Service <u>Receivable</u>
Medicaid Medicaid Managed Care Child Health Plan Medicare Commercial Self Pay	\$	449,080 3,331,367 35,682 1,545,295 481,555 3,922,362	\$	(326,571) (3,138,522) (25,232) (1,403,354) (367,892) (3,922,362)	\$ 122,509 192,845 10,450 141,941 113,663
Total		9,765,341		(9,183,933)	581,408
Medicaid Wraparound Safety Net payment					27,505 713,659
Total					\$ 1,322,572

NOTE 7 – PROPERTY AND EQUIPMENT, NET

Property and equipment consists of the following as of December 31:

	 2023	 2022	Estimated Useful Lives
Land	\$ 3,777,810	\$ 3,777,810	
Buildings	36,822,190	36,822,190	40 Years
Furniture and equipment	3,106,855	2,826,639	5 Years
Leasehold improvements	18,238,336	17,981,327	10 - 21 Years
Vehicles	392,634	392,634	5 Years
Construction in progress	 2,214,988	 727,719	
	64,552,813	62,528,319	
Less: Accumulated depreciation	 (13,779,624)	 (12,363,931)	
	\$ 50,773,189	\$ 50,164,388	

For the years ended December 31, 2023 and 2022, depreciation expense amounted to \$1,415,693 and \$1,224,506, respectively. During the year ended December 31, 2022, the Organization sold \$42,186 of property and equipment with accumulated depreciation of \$26,789 for \$33,230. The Organization recorded a gain of \$17,833 from the sale and it's included in the accompanying consolidated statements of activities.

On December 29, 2022, 91 East Broadway closed the purchase of the property including land for \$40,600,000. The cost of purchase is included in Land and Buildings as of December 31, 2023 and 2022 and depreciation has not begun. The property is currently under construction. It will be a Safe Haven for eligible Homeless populations when it is placed into operation. The property also has a Federal Qualified Health Center. The project has an estimated completion of third quarter 2024 and is estimated to have \$4 million in additional costs to complete.

There are other ongoing projects included within construction in progress that have an estimated completion through 2029 and have an estimated cost of \$14 million in additional costs to complete.

NOTE 8 - LOANS PAYABLE

In 2007, Jerome borrowed \$10,077,137 from the Low-Income Investment Fund to finance the construction of Susan's Place. The loan is being paid by the New York City Department of Homeless Services ("DHS") directly to the Low-Income Investment Fund as part of the debt service component of the reimbursement for the operations of Susan's Place. As of December 31, 2023 and 2022, there was \$3,946,907 and \$4,616,168 outstanding, respectively. The interest rate is fixed at 8.09% and interest expense was \$348,693 and \$400,837 for the years ended December 31, 2023 and 2022, respectively. The loan matures on August 1, 2028 and the improvements, which are carried as leasehold improvements, are collateral for the Low-Income Investment Fund loan. As part of the loan, Jerome is required to contribute \$10,000 annually into a maintenance fund (Note 2I). These funds can be used as needed for capital expenditures.

In addition, the Organization borrowed \$1,106,862 and \$2,150,000 from its existing line of credit and term loan as of December 31, 2023 and 2022, respectively (Note 10B).

On December 29, 2022, 91 East Broadway received an acquisition loan of \$23,650,000 from a financial institution for the purchase of a property including land. The property will be a Safe Haven for eligible Homeless populations when it is placed into operation. The loan is subject to a fixed interest rate of 5.91% per annum. The loan has a maturity date of December 1, 2053. Monthly interest only payments commence on the first day of the first month following the closing date. The Payment of the principal commences on January 1, 2024. The outstanding loan balance is \$23,650,000 for the years ended December 31, 2023 and 2022.

On December 29, 2022, 91 East Broadway received a building loan of \$8,304,231 from a financial institution in relation to the Safe Haven property. The loan is subject to a fixed interest rate of 5.91% per annum. The loan has a maturity date of December 1, 2053. Monthly interest only payments commence on the first day of the first month following the closing date. The Payment of the principal commences on January 1, 2024. The outstanding loan balance is \$8,304,231 for the years ended December 31, 2023 and 2022.

On December 29, 2022, 91 East Broadway received a project loan of \$8,645,769 from a financial institution in relation to the Safe Haven property. The loan is subject to a fixed interest rate of 5.91% per annum. The loan has a maturity date of December 1, 2053. Monthly interest only payments commence on the first day of the first month following the closing date. The Payment of the principal commences on January 1, 2024. The outstanding loan balance is \$8,645,769 for the years ended December 31, 2023 and 2022.

The outstanding loan balance for Jerome, including 1% accrued interest, amounted to \$355,881 as of December 31, 2022. The loan was repaid during the year ended December 31, 2023.

Future annual principal payments for the years ending after December 31, 2023 and thereafter are as follows:

2024	\$	2,339,137
2025	•	1,323,979
2026		1,422,668
2027		1,528,886
2028		1,300,351
Thereafter		37,738,748
	\$	45,653,769

Total interest expense for the years ended December 31, 2023 and 2022 was \$503,591 and \$509,578, respectively.

NOTE 9 - LEASES

In 2011, CFH entered into a ten-year operating lease agreement with 30 East 33rd St. Realty LLC, which expired on December 31, 2020. The lease agreement was extended for another ten-year period from January 1, 2021 to December 31, 2030. CFH also rents space for one of its clinics on a month-to-month basis. In November 2018, CFH entered into a ten-year operating lease for space for a clinic at 91 Junius Street in Brooklyn, New York, which expires on October 31, 2028. In December 2018, CFH also signed a lease for a building for a Mental Health Shelter at 427-429 West 52nd Street in New York, New York. The lease term and rental payments for 427-429 West 52nd Street commenced on June 1, 2019 and the occupancy costs are reimbursed by government grants and contract funding.

As of March 1, 2005, Jerome began leasing space under an operating lease agreement, which expires in February 2027. The 1911-21 Jerome Avenue lease is noncancelable, unless the landlord plans to sell the premises and the tenant is given the first right of refusal (Article 29 of the lease agreement). There are no other cancellation clauses in the lease.

In August 2020, the Organization entered into a ten-year operating lease for the space for Safe Haven at 528 Morris Avenue, Bronx. The site was operational on March 29, 2022 as the commencement date for monthly rental payment.

As of December 31, 2023 and 2022 the right-of-use ("ROU") asset had a balance of \$21,541,258 and \$25,558,675, and the lease liability totaled \$22,795,933 and \$26,911,342, respectively, as shown in the consolidated statements of financial position. The lease liabilities were calculated utilizing the prime rate of 1.89% for leases in effect at the initial adoption date of January 1, 2022. The weighted average of the remaining lease term is 6.01 months, and the weighted average discount rate is 1.85%.

The minimum lease commitments are as follows for the years ending after December 31, 2023:

2024	\$	4,605,211
2025		4,729,250
2026		4,785,955
2027		2,914,289
2028		1,747,111
Thereafter		5,449,166
Total lease payment		24,230,982
Less: present value discount		(1,435,049)
	_	
Present value of lease liability	\$	<u>22,795,933</u>

The total rent expense for real property for the years ended December 31, 2023 and 2022 amounted to \$4,667,731 and \$4,183,709, respectively.

NOTE 10 – COMMITMENTS AND CONTINGENCIES

A. Third-Party Contingencies

The Organization is responsible for reporting to, and is regulated by, various third parties, among which are the Centers for Medicare and Medicaid Services ("CMS") and the New York State Department of Health ("DOH"). These agencies, as well as the New York State Office of Attorney General's Medicaid Fraud Control Unit, the Internal Revenue Service, the New York State Office of the Attorney General's Charities Bureau, the Office of Inspector General, and other agencies have the right to audit the Organization. These agencies have the right to audit fiscal, as well as programmatic compliance (i.e., clinical documentation, among other compliance requirements).

NOTE 10 - COMMITMENTS AND CONTINGENCIES (Continued)

A. Third-Party Contingencies (Continued)

The Organization is licensed by the NYSDOH to operate an Article 28 Diagnostic and Treatment Center and has been designated as a Federally Qualified Health Center ("FQHC"). As an FQHC, the Organization is reimbursed by the NYSDOH under the Prospective Payment System (PPS).

The healthcare industry is subject to voluminous and complex laws and regulations of federal, state and local governments. Compliance with such laws and regulations can be subject to future government review and interpretation as well as regulatory actions unknown or unasserted at this time. These laws and regulations include, but are not necessarily limited to, matters such as licensure, accreditation, government healthcare program participation requirements, reimbursement laws and regulations, anti-kickback and anti-referral law, and false claims prohibitions.

B. Line of Credit and Term Loan

On June 2, 2023, the Organization renewed the existing line of credit for \$1,900,000 and a term loan of \$1,600,000 for a total of \$3,500,000. The line of credit carries an interest rate of 3% plus adjusted Secured Overnight Financing Rate ("SOFR"). The term loan carries a Treasury Securities Rate (the "Note Rate") of 2.73% plus 3% above the Note Rate, which has a stated maturity of June 2, 2028. As of December 31, 2023, there was \$1,106,862 outstanding from the Term Loan, which was paid off on February 5, 2024 and is included in loans payable – current in the consolidated statements of financial position, and no amount outstanding from the line of credit. (Note 8). On May 23, 2024, the Organization renewed the existing line of credit for \$2,500,000 through May 23, 2025.

C. Income Tax

The Organization believes it has no uncertain income tax positions as of December 31, 2023 and 2022 in accordance with ASC Topic 740, "Income Taxes", which provides standards for establishing and classifying any tax provisions for uncertain tax positions.

NOTE 11 - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions were restricted for healthcare purposes amounts to \$94,998 as of December 31, 2022. Net assets released from restrictions amounted to \$94,998 and \$1,136,482 for the years ended December 31, 2023, and 2022, respectively.

NOTE 12 - PENSION PLAN

The Organization maintains a defined contribution plan for all eligible employees who have completed one year of service. During the years ended December 31, 2023 and 2022, CFH made contributions of \$187,527 and \$187,315, respectively, to the plan.

NOTE 13 – CONCENTRATIONS

- A. Cash and cash equivalents that potentially subject the Organization to a concentration of credit risk include cash accounts with various financial institutions that exceeded the Federal Deposit Insurance Corporation ("FDIC") insurance limits by approximately \$3,588,000 and \$283,000 as of December 31, 2023 and 2022, respectively.
- B. The PHS Section 330(h) and the DHS grants represent approximately 71% and 67% of total consolidated operating revenues in the accompanying consolidated statements of activities for the years ended December 31, 2023 and 2022, respectively.

NOTE 14 – EMPLOYEE RETENTION TAX CREDIT

During the year ended December 31, 2022, the Organization benefited from credits related to the passage of the Coronavirus Aid, Relief, and Economic Security ("CARES") Act on March 27, 2020, in response to the COVID-19 crisis. As a result, the Organization filed for the employee retention credit in the amount of \$2,497,523, which is included in the accompanying consolidated statements of financial position as of December 31, 2022 and the consolidated statements of activities for the year ended December 31, 2022.

NOTE 15 – SUBSEQUENT EVENTS

Management has evaluated, for potential recognition and disclosure, events subsequent to the date of the consolidated statement of financial position through July 2, 2024, the date the consolidated financial statements were available to be issued.